

- THE IMPORTANCE OF HIGH-QUALITY TECHNICAL SERVICE
- ✓ High-quality after-sales service is critical for effective sterilization of medical devices, in turn, optimising efficiency within healthcare facilities and, most importantly, ensuring the highest level of patient safety¹
- Poorly maintained medical devices, including sterilizers, may pose a **safety risk, reduce productivity**, and increase the chance of **downtime and repair costs**^{1,2}
- Lack of preventive maintenance has been reported to result in excessive downtime for up to **50%** of hospital equipment, and can reduce the useful lifetime of such equipment by **30–80%**²
- ✓ Service contracts enable healthcare facilities to operate with minimum downtime and maximum predictability^{1,2}



What Are the Consequences of Inadequate Maintenance?

- ✓ If medical devices, including sterilizers, are not properly maintained, effective sterilization might be jeopardized, **putting** patients at risk of harm²
- ✓ Further, if parts of these medical devices are not properly serviced, Central Sterile Services Department (CSSD) **staff** may be put at risk of exposure to sterilant emissions above safe levels⁵
- ✓ As the reprocessing needs fulfilled by Low Temperature Sterilizers (LTS) cannot be achieved with alternative reprocessing methods, inadequate maintenance of LTS sterilizers and resultant excessive downtime could also:
- Severely disrupt workflow efficiency, both within the CSSD and across the healthcare facility^{1,2}
 - Lead to delayed or cancelled procedures, **negatively impacting the reputation of the healthcare facility**



In case the LTS is not operating for significant time, high-temperature sterilization is inappropriate for heat and moisture sensitive devices³ and an alternative reprocessing method, might not be available or adequate to provide the Sterility Assurance Level required to protect patients⁴

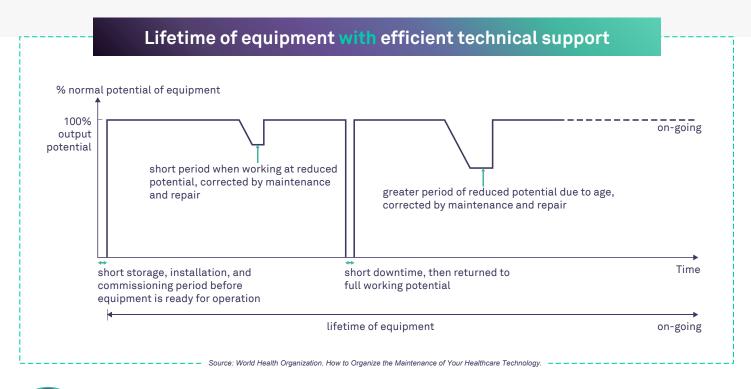
- ✓ A lack of proper maintenance could lead to **larger, more expensive repairs** needing to be performed, incurring avoidable costs and resource use^{1,2}
- ✓ Moreover, equipment may deteriorate to a state where it is beyond economical repair, **impacting the life expectancy of** the system^{1,2}

Lifetime of equipment without efficient technical support % normal potential of equipment never reaches full potential 100% from the start output potential working at greatly reduced potential discarded Time long storage, installation, and long periods of downtime, and never commissioning period before returned to initial working potential equipment is ready for operation reduced lifetime of equipment on-going Source: World Health Organization. How to Organize the Maintenance of Your Healthcare Technology



In contrast, planned preventive maintenance ensures that equipment is **operational and safe**, enabling CSSDs to:

- Prevent breakdowns and subsequently reduce downtime1
- Minimise equipment running and repair costs1
- Guarantee accuracy and reliability, ensuring the equipment is safe for patients, users and maintenance staff1





Is Maintenance Provided by a Non-Authorized Third Party Sufficient?



As with most industries, maintenance by a non-authorised third party, rather than the manufacturer, can **create** risk equivalent to a complete lack of maintenance and, further:

- Risks voiding the system's warranty
- Leads to more frequent, and costly, intervention due to lack of expertise
- Creates the false perception of proper maintenance

The ASP™ Technical Service Value Proposition Provides the Most Effective Solution

- >25 years of experience of low-temperature sterilization
- Highly-skilled Field Service Engineers (FSEs), specialising in each system type
- Dedicated European Training and Technical Centre

- Conformity with local guidelines and hospital protocols
- ASP™ FSEs provide complete ISO 14937 validation for all STERRAD™ systems*
- Global reach and large spare parts' inventories enabling rapid service-call completion
- Remote traoubleshooting
- Customisable service contracts tailored to the customer's needs

Industry expertise

Rigorous maintenance process

Minimal disruption to productivity

* Relevant to countries where validation according to ISO 14937 is required



- Inadequate maintenance of medical devices, including sterilizers, can **disrupt workflow** efficiency, increase costs, and jeopardize the life expectancy of the system^{1,2}
- Maintenance provided by a non-authorised third party is associated with the **similar risks** as inadequate maintenance but, through a lack of expertise, can also lead to more frequent interventions
- As part of the ASP™ Technical Service Value Proposition, customers can expect industry expertise, rigorous maintenance processes and minimal disruption to productivity

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